

# Icahn Enterprises L.P.

## Q3 2016 Earnings Presentation

November 3, 2016

# Safe Harbor Statement

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## Forward-Looking Statements and Non-GAAP Financial Measures

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements we make in this presentation, including statements regarding our future performance and plans for our businesses and potential acquisitions. These forward-looking statements involve risks and uncertainties that are discussed in our filings with the Securities and Exchange Commission, including economic, competitive, legal and other factors. Accordingly, there is no assurance that our expectations will be realized. We assume no obligation to update or revise any forward-looking statements should circumstances change, except as otherwise required by law. This presentation also includes certain non-GAAP financial measures.

## Q3 2016 Highlights and Recent Developments

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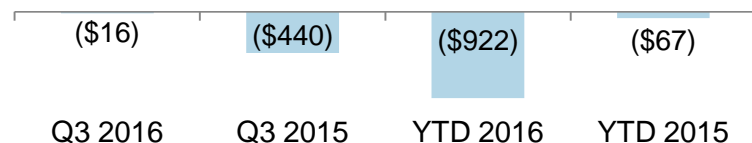
- Board declared \$1.50 quarterly dividend payable in either cash or additional units
- Net loss attributable to Icahn Enterprises for Q3 2016 was \$16 million, compared to a net loss of \$440 million for Q3 2015
- Icahn Enterprises announced that it has extended its cash tender offer for \$9.25 per share, for all of the outstanding shares of Federal-Mogul Holdings Corporation, not already owned by Icahn Enterprises to November 14, 2016
- Trump Taj Mahal closed on October 10, 2016. The gaming segment recorded impairments to the property and associated intangibles of \$92 million

# Consolidated Results

Consolidated Results (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Revenues	\$4,899	\$3,212	\$12,376	\$12,707
Expenses	4,646	4,130	13,951	12,500
<b>Income (loss) before income tax expense</b>	<b>253</b>	<b>(918)</b>	<b>(1,575)</b>	<b>207</b>
Income tax expense	(15)	(22)	(81)	(184)
<b>Net income (loss)</b>	<b>238</b>	<b>(940)</b>	<b>(1,656)</b>	<b>23</b>
Less: net (income) loss attributable to non controlling interests	(254)	500	734	(90)
<b>Net (loss) attributable to Icahn Enterprises</b>	<b>(\$16)</b>	<b>(\$440)</b>	<b>(\$922)</b>	<b>(\$67)</b>

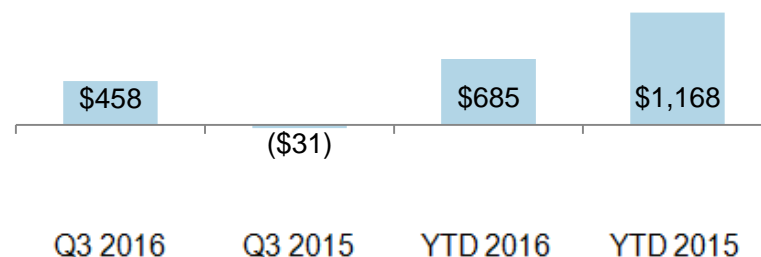
# Financial Performance

## Net Income Attributable to Icahn Enterprises



(\$ in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Net income (loss) attributable to Icahn Enterprises</b>				
Investment	\$111	(\$479)	(\$446)	(\$119)
Automotive	29	(11)	85	(4)
Energy	2	50	(329)	181
Metals	(6)	(8)	(13)	(22)
Railcar	18	35	98	98
Gaming	(89)	12	(80)	23
Mining	(2)	(6)	(16)	(10)
Food Packaging	1	(3)	6	1
Real Estate	4	24	13	55
Home Fashion	(4)	(1)	(6)	(3)
Holding Company	(80)	(53)	(234)	(267)
<b>Net (loss) income attributable to Icahn Enterprises</b>	<b>(\$16)</b>	<b>(\$440)</b>	<b>(\$922)</b>	<b>(\$67)</b>

## Adjusted EBITDA Attributable to Icahn Enterprises



(\$ in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Adjusted EBITDA attributable to Icahn Enterprises</b>				
Investment	\$127	(\$411)	(\$384)	\$71
Automotive	169	124	537	389
Energy	49	138	136	406
Metals	(4)	(6)	(11)	(18)
Railcar	73	78	272	229
Gaming	27	33	73	76
Mining	1	(3)	(2)	(4)
Food Packaging	11	10	29	33
Real Estate	9	10	29	32
Home Fashion	(3)	1	-	4
Holding Company	(1)	(5)	6	(50)
<b>Adjusted EBITDA attributable to Icahn Enterprises</b>	<b>\$458</b>	<b>(\$31)</b>	<b>\$685</b>	<b>\$1,168</b>

# Segment: Investment

## Company Description

- IEP invests its proprietary capital through various private investment funds (the “Funds”) managed by the Investment segment
- Fair value of IEP’s interest in the Funds was approximately \$1.8 billion as of September 30, 2016

## Summary Segment Financial Results






Investment Segment (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Total revenues	\$435	(\$917)	(\$760)	\$355
Adjusted EBITDA	414	(892)	(788)	150
Net income (loss)	362	(1,041)	(972)	(263)
Adjusted EBITDA attrib. to IEP	\$127	(\$411)	(\$384)	\$71
Net income (loss) attrib. to IEP	111	(479)	(446)	(119)
<b>Returns</b>	6.5%	-10.3%	-12.7%	-2.8%

## Highlights and Recent Developments

- Returns of 6.5% for Q3 2016
- From inception in November 2004, the Funds' gross return is 136.8%, representing an annualized rate of return of approximately 7.5% through September 30, 2016

## Significant Holdings

As of September 30, 2016 <sup>(1)</sup>

Company	Mkt. Value (\$mm) <sup>(2)</sup>	% Ownership <sup>(3)</sup>
 AIG	\$2,709	4.3%
 CHENIERE	\$1,425	13.9%
 PayPal	\$1,389	2.8%
 HERBALIFE	\$1,216	21.1%
 Freeport-McMoran	\$1,129	7.8%

(1) Aggregate ownership held directly by the Funds, as well as Carl Icahn and his affiliates. Based on most recent 13F Holdings Reports, 13D filings or other public filings.

(2) Based on closing share price as of specified date.

(3) Total shares owned as a percentage of common shares issued and outstanding.

# Segment: Energy

## Company Description

- CVR Energy, Inc. (NYSE:CVI) operates as a holding company that owns majority interests in two separate operating subsidiaries: CVR Refining, LP (NYSE:CVRR) and CVR Partners, LP (NYSE:UAN)
  - CVR Refining is an independent petroleum refiner and marketer of high-value transportation fuels in the mid-continent of the United States
  - CVR Partners is a manufacturer of ammonia and urea ammonium nitrate solution fertilizer products

## Summary Segment Financial Results

Energy Segment (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Net Sales	\$1,240	\$1,409	\$3,429	\$4,422
Adjusted EBITDA	96	236	270	702
Net (loss) income	(8)	89	(588)	347
Adjusted EBITDA attrib. to IEP	\$49	\$138	\$136	\$406
Net income (loss) attrib. to IEP	2	50	(329)	181
<b>Capital Expenditures</b>	<b>\$23</b>	<b>\$55</b>	<b>\$106</b>	<b>\$142</b>

## Highlights and Recent Developments

- CVR Energy Q3 2016 Highlights
  - Announced Q3 2016 cash dividend of \$0.50 per share, bringing the cumulative cash dividends paid or declared for the first nine months of 2016 to \$1.50 per share
- CVR Refining Q3 2016 Results
  - Operating results were negatively affected by weak crack spreads and escalating RIN costs
  - Adjusted EBITDA of \$75 million compared to \$230 million in Q3 2015<sup>(1)</sup>
  - No Q3 2016 distribution was declared
- CVR Partners Q3 2016 Results
  - Adjusted EBITDA of \$17 million compared to \$4 million in Q3 2015<sup>(2)</sup>
  - Consolidated average realized plant gate prices for UAN was \$154 per ton, compared to \$227 per ton for the Coffeyville facility, for the same period in 2015
  - No Q3 2016 distribution was declared

(1) Refer to CVRR 8-K filed 10/27/16 for the Adjusted EBITDA reconciliations.

(2) Refer to UAN 8-K filed 10/27/16 for the Adjusted EBITDA reconciliations.

# Segment: Automotive

## Company Description

- We conduct our Automotive segment through our majority ownership in Federal-Mogul Holdings Corporation (NasdaqGS:FDML) and our wholly owned subsidiaries, Pep Boys and IEH Auto Parts Holding
- Federal-Mogul operates with two end-customer focused businesses. The Powertrain business focuses on original equipment powertrain products for automotive applications. The Motorparts business sells products including brakes, chassis, wipers, and other vehicle components to the global aftermarket and to original equipment manufacturers
- Pep Boys is a retailer and distributor of aftermarket auto products and provider of automotive service
- IEH Auto is a distributor of aftermarket auto parts primarily to auto service customers and wholesalers

## Summary Segment Financial Results

Automotive Segment <sup>(2)</sup> (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Total revenues	\$2,476	\$1,987	\$7,516	\$5,876
Adjusted EBITDA	205	155	642	481
Net income (loss)	33	(10)	103	-
Adjusted EBITDA attrib. to IEP	\$169	\$124	\$537	\$389
Net income (loss) attrib. to IEP	29	(11)	85	(4)
<b>Capital Expenditures</b>	<b>\$98</b>	<b>\$111</b>	<b>\$306</b>	<b>\$328</b>

## Highlights and Recent Developments

- During Q1 2016, Icahn Enterprises completed the acquisition of Pep Boys
- Icahn Enterprises announced that it has extended its cash tender offer for \$9.25 per share, for all of the outstanding shares of FDML, not already owned by Icahn Enterprises to November 14, 2016

## Federal-Mogul

- Q3 2016 net sales were \$1.8 billion, which was consistent with the prior year period<sup>(1)</sup>
- Higher OE sales in both divisions were offset by lower aftermarket sales and \$13 million of negative impact from currency exchange rate fluctuations
- Q3 2016 net income was \$16 million<sup>(1)</sup> and Operational EBITDA was \$173 million<sup>(1)</sup>

## Pep Boys and IEH Auto Parts Holding LLC

- Pep Boys and IEH Auto are being operated together in order to grow their sales to DIFM distributors and DIFM service professionals, to grow their automotive service business, and to maintain their DIY customer bases by offering the newest and broadest product assortment in the automotive aftermarket
- Pep Boys and IEH Auto had Q3 2016 revenue of approximately \$675 million, net loss of \$18 million<sup>(3)</sup> and Adjusted EBITDA of \$33 million<sup>(3)</sup>

(1) Refer to FDML 8-K filed 10/26/16

(2) Results include IEH Auto Parts Holding LLC effective June 1, 2015 and Pep Boys effective February 3, 2016

(3) Before intercompany eliminations with FDML and Icahn Enterprises



# Segment: Railcar

## Segment Description

- American Railcar Industries, Inc. (NASDAQ:ARII) operates in three business segments: manufacturing operations, railcar services and leasing
- American Railcar Leasing, LLC (“ARL”), is engaged in the business of leasing railcars

## Summary Segment Financial Results

Railcar Segment (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Net Sales/Other Revenues From Operations:</b>				
Manufacturing	\$94	\$92	\$315	\$281
Railcar leasing	120	114	360	331
Railcar services	13	12	38	36
Total	\$227	\$218	\$713	\$648
<b>Gross Margin:</b>				
Manufacturing	\$8	\$23	\$45	\$73
Railcar leasing	48	69	194	198
Railcar services	5	6	18	18
Total	\$61	\$98	\$257	\$289
Adjusted EBITDA	\$87	\$121	\$332	\$358
Adjusted EBITDA attrib. to IEP	\$73	\$78	\$272	\$229
Capital Expenditures	\$42	\$133	\$104	\$463

## Highlights and Recent Developments

- On February 29, 2016, Icahn Enterprises entered into a contribution agreement with IRL Holding, LLC, an affiliate of Mr. Icahn, to acquire the remaining 25% economic interest in ARL
- Railcar manufacturing
  - Railcar shipments for the three months ended September 30, 2016 of 1,064 railcars, including 209 railcars to leasing customers
  - 5,083 railcar backlog as of September 30, 2016
- Railcar leasing
  - Leasing revenues increased for Q3 2016 as compared to the prior year period due to an increases in the number of railcars leased and in the average lease rate
  - Combined ARL and ARI railcar lease fleets grew to 45,481 railcars as of September 30, 2016 from approximately 45,050 at the end of 2015
- Adjusted EBITDA impacted by \$32 million loss related to estimated costs of FRA directive
- ARI declared a quarterly cash dividend of \$0.40 per share of common stock for Q3 2016

# Segment: Gaming

## Company Description

- We conduct our Gaming segment through our majority ownership in Tropicana and our wholly owned subsidiary, Trump Entertainment Resorts, Inc.
- Tropicana Entertainment Inc. (OTCPK:TPCA) operates eight casino facilities featuring approximately 392,000 square feet of gaming space with 7,900 slot machines, 300 table games and 5,500 hotel rooms as of September 30, 2016
  - Eight casino facilities located in New Jersey, Indiana, Nevada, Mississippi, Missouri, Louisiana and Aruba
  - Successful track record operating gaming companies, dating back to 2000
- Trump Entertainment Resorts, Inc. owns and operates Trump Taj Mahal located in Atlantic City, NJ

## Summary Segment Financial Results

Gaming Segment (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Other revenues from operations	\$268	\$219	\$740	\$615
Adjusted EBITDA	42	48	109	111
Net (loss) income	(83)	17	(69)	33
Adjusted EBITDA attrib. to IEP	\$27	\$33	\$73	\$76
Net (loss) income attrib. to IEP	(89)	12	(80)	23
<b>Capital Expenditures</b>	\$15	\$16	\$63	\$77

## Highlights and Recent Developments

- During Q1 2016, IEP obtained control and began consolidating the results of Trump Entertainment Resorts, Inc., which owns and operates Trump Taj Mahal Casino Resorts in Atlantic City, New Jersey
- Total gaming segment operating revenues were \$268 million in Q3 2016 compared to \$219 million in Q3 2015. The increase was primarily due to an increase in consolidated gaming volumes of 22%, primarily due to the inclusion of results from Trump Entertainment Resorts upon its emergence from bankruptcy at the end of February 2016, coupled with higher gaming volumes and table hold percentage at Tropicana AC. Tropicana AC has benefited from the closure of several competitors in Atlantic City and recent capital investments
- The segment has a solid balance sheet with approximately \$290 million in cash and cash equivalents as of September 30, 2016
- Subsequent to quarter end, Trump Taj Mahal closed on October 10, 2016. We recorded impairments to the property and associated intangibles of \$92 million

# Segment: Food Packaging

## Company Description

- Viskase Companies, Inc (OTCPK:VKSC) is a worldwide leader in the production and sale of cellulosic, fibrous and plastic casings for the processed meat and poultry industry
- Leading worldwide manufacturer of non-edible cellulosic casings for small-diameter meats (hot dogs and sausages)
  - Leading manufacturer of non-edible fibrous casings for large-diameter meats (sausages, salami, hams and deli meats)

## Highlights and Recent Developments

- Net sales for Q3 2016 decreased by \$5 million or 6% as compared to the corresponding prior year period due to lower sales volume and unfavorable foreign currency translation
- Consolidated adjusted EBITDA of \$14 million in Q3 2016, which was flat compared to the prior year period. Gross margin as a percentage of net sales was 25% and 21% in Q3 2016 and Q3 2015, respectively
- Viskase's cash balance as of September 30, 2016 was \$47 million

## Summary Segment Financial Results

Food Packaging (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Net Sales	\$81	\$86	\$243	\$262
Adjusted EBITDA	14	14	39	45
Net income (loss)	2	(4)	8	2
Adjusted EBITDA attrib. to IEP	\$11	\$10	\$29	\$33
Net income (loss) attrib. to IEP	1	(3)	6	1
<b>Capital Expenditures</b>	\$5	\$6	\$11	\$15

# Segment: Metals

## Company Description

- PSC Metals, Inc. is one of the largest independent metal recycling companies in the U.S.
- Collects industrial and obsolete scrap metal, processes it into reusable forms and supplies the recycled metals to its customers
- Strong regional footprint (Upper Midwest, St. Louis Region and the South)

## Highlights and Recent Developments

- Net sales for Q3 2016 decreased by \$20 million, or 22%, compared to the prior year period
- Adjusted EBITDA was a loss of \$4 million in Q3 2016 compared to a loss of \$6 million in Q3 2015
- Committed to improving buying practices to improve materials margins

## Summary Segment Financial Results

Metals Segment (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Net Sales	\$72	\$92	\$206	\$301
Adjusted EBITDA	(4)	(6)	(11)	(18)
Net loss	(6)	(8)	(13)	(22)
Adjusted EBITDA attrib. to IEP	(\$4)	(\$6)	(\$11)	(\$18)
Net loss attrib. to IEP	(6)	(8)	(13)	(22)
<b>Capital Expenditures</b>	<b>\$1</b>	<b>\$4</b>	<b>\$3</b>	<b>\$23</b>
Ferrous tons sold (in 000's)	169	232	526	671
Non-ferrous pounds sold (in 000's)	30,056	27,404	80,089	94,085

# Segment: Real Estate

## Company Description

- Consists of rental real estate, property development and club operations
- Rental real estate consists primarily of retail, office and industrial properties leased to single corporate tenants
- Property development is focused on the construction and sale of single and multi-family houses, lots in subdivisions and planned communities and raw land for residential development
- Club operations focus on operating golf club and related activities

## Summary Segment Financial Results

Real Estate Segment (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Total revenues	\$25	\$42	\$68	\$103
Adjusted EBITDA	9	10	29	32
Net income	4	24	13	55
Adjusted EBITDA attrib. to IEP	\$9	\$10	\$29	\$32
Net income attrib. to IEP	4	24	13	55
<b>Capital Expenditures</b>	\$0	\$0	\$0	\$1

## Highlights and Recent Developments

- Business strategy is based on long-term investment outlook and operational expertise

### Rental Real Estate Operations

- Net lease portfolio overview
  - Single tenant (Over \$100bn market cap, A- credit) for two large buildings with leases through 2020 – 2021
  - 13 legacy properties with 2.9 million square feet: 12% Retail, 60% Industrial, 28% Office.
- Maximize value of commercial lease portfolio through effective management of existing properties
  - Seek to sell assets on opportunistic basis

### Property Development

- New Seabury in Cape Cod, Massachusetts and Grand Harbor in Vero Beach, Florida include land for future residential development of approximately 239 and 1,128 units, respectively
- Opportunistically acquired Fontainebleau (Las Vegas casino development) in 2009 for \$150 million

### Club Operations

- Club operations in New Seabury, Cape Cod and Grand Harbor, Vero Beach focus on operating golf club and related activities

# Segment: Mining

## Company Description

- IEP acquired a controlling interest in Ferrous Resources on June 8, 2015
- Ferrous Resources has certain rights to iron ore mineral resources in Brazil and develops mining operations and related infrastructure to produce and sell iron ore products to the global steel industry
  - Significant iron ore assets in the State of Minas Gerais, Brazil, known as Viga, Viga Norte, Esperança, Serrinha and Santanense.
  - Mineral rights near Jacuípe in the State of Bahia, Brazil

## Highlights and Recent Developments

- Mining segment has been concentrating on sales in Brazil, where the best margins are being captured
- Iron ore prices have recovered significantly due to increased demand from China

## Summary Segment Financial Results

Mining <sup>(1)</sup> (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Net Sales	\$18	\$12	\$49	\$18
Adjusted EBITDA	1	(4)	(3)	(5)
Net loss	(3)	(7)	(21)	(13)
Adjusted EBITDA attrib. to IEP	\$1	(\$3)	(\$2)	(\$4)
Net loss attrib. to IEP	(2)	(6)	(16)	(10)
<b>Capital Expenditures</b>	\$7	\$12	\$12	\$14

1) Icahn Enterprises acquired majority ownership of Ferrous Resources on June 8, 2015

# Segment: Home Fashion

## Company Description

- WestPoint Home LLC is engaged in manufacturing, sourcing, marketing, distributing and selling home fashion consumer products
- WestPoint Home owns many of the most well-know brands in home textiles including Martex, Grand Patrician, Luxor and Vellux
- WPH also licenses brands such as IZOD, Under the Canopy, Southern Tide and Hanes

## Highlights and Recent Developments

- Q3 2016 net sales were \$48 million, which was flat with the prior year period
- Adjusted EBITDA was a loss of \$3 million in Q3 2016, compared to a gain of \$1 million in the prior year period
  - Higher costs associated with supply chain logistics
- Streamlined merchandising, sales and customer service divisions
- Focus on core profitable customers and product lines. Seeing traction from developing new brands

## Summary Segment Financial Results

Home Fashion Segment (\$ millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2016	2015	2016	2015
<b>Select Income Statement Data:</b>				
Net Sales	\$48	\$48	\$151	\$147
Adjusted EBITDA	(3)	1	-	4
Net loss	(4)	(1)	(6)	(3)
Adjusted EBITDA attrib. to IEP	(\$3)	\$1	\$0	\$4
Net loss income attrib. to IEP	(4)	(1)	(6)	(3)
<b>Capital Expenditures</b>	\$3	\$1	\$10	\$4

# Financial Performance

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# Liquidity Serves as a Competitive Advantage

(\$Millions)

- The Company and its subsidiaries maintain ample liquidity to take advantage of attractive opportunities for their respective businesses

Liquidity	As of 9/30/2016
<b><u>Liquid Assets:</u></b>	
Hold Co. Cash & Cash Equivalents <sup>(1)</sup>	\$193
IEP Interest in Investment Funds	1,811
Subsidiaries Cash & Cash Equivalents	1,810
<b>Total</b>	<b><u><u>\$3,814</u></u></b>
<b><u>Subsidiary Revolver Availability:</u></b>	
Automotive	\$339
Energy	371
Railcar	200
Gaming	15
Food Packaging	8
Home Fashion	25
Subsidiary Revolver Availability	<b><u><u>\$958</u></u></b>
<b>Total Liquidity</b>	<b><u><u>\$4,772</u></u></b>

(1) Includes liquid investments (excluding Investment in Funds) of \$1 million.

# IEP Summary Financial Information

- Significant Valuation demonstrated by market value of IEP's public subsidiaries and Holding Company interest in Funds and book value or market comparables of other assets

(\$ Millions)

	As of				
	Sept 30 2015	Dec 31 2015	March 31 2016	June 30 2016	Sept 30 2016
<b>Market-valued Subsidiaries:</b>					
Holding Company interest in Funds (1)	\$4,168	\$3,428	\$1,820	\$1,713	\$1,825
CVR Energy (2)	2,923	2,802	1,858	1,104	980
CVR Refining - direct holding (2)	115	114	72	47	50
Federal-Mogul (2)	947	949	1,369	1,152	1,332
American Railcar Industries (2)	429	549	484	469	492
Total market-valued subsidiaries	\$8,581	\$7,842	\$5,604	\$4,483	\$4,680
<b>Other Subsidiaries</b>					
Tropicana (3)	\$739	\$794	\$844	\$811	\$877
Viskase (3)	206	183	165	143	145
Real Estate Holdings (1)	658	656	649	647	644
PSC Metals (1)	222	182	174	178	169
WestPoint Home (1)	177	176	175	174	169
ARL (4)	979	852	1,024	1,033	1,029
Ferrous Resources (1)	234	95	85	81	79
IEH Auto & PepBoys (1)	330	249	1,418	1,423	1,364
Trump Entertainment (1)	-	-	203	208	118
Total - other subsidiaries	\$3,546	\$3,187	\$4,736	\$4,697	\$4,594
Add: Holding Company cash and cash equivalents (5)	182	166	212	211	192
Less: Holding Company debt (5)	(5,489)	(5,490)	(5,487)	(5,488)	(5,489)
Add: Other Holding Company net assets (5)	261	615	(13)	133	183
<b>Indicative Net Asset Value</b>	<b>\$7,081</b>	<b>\$6,320</b>	<b>\$5,052</b>	<b>\$4,036</b>	<b>\$4,160</b>

Note: Indicative net asset value does not purport to reflect a valuation of IEP. The calculated Indicative net asset value does not include any value for our Investment Segment other than the fair market value of our investment in the Investment Funds. A valuation is a subjective exercise and Indicative net asset value does not necessarily consider all elements or consider in the adequate proportion the elements that could affect the valuation of IEP. Investors may reasonably differ on what such elements are and their impact on IEP. No representation or assurance, express or implied is made as to the accuracy and correctness of indicative net asset value as of these dates or with respect to any future indicative or prospective results which may vary.

(1) Represents equity attributable to us as of each respective date.

(2) Based on closing share price on each date and the number of shares owned by the Holding Company as of each respective date.

(3) Amounts based on market comparables due to lack of material trading volume. Tropicana valued at 8.5x Adjusted EBITDA for the twelve months ended September 30, 2015, December 31, 2015, March 31, 2016, June 30, 2016 and September 30, 2016. Viskase valued at 9.0x Adjusted EBITDA for the twelve months ended September 30, 2015, December 31, 2015, March 31, 2016, June 30, 2016 and September 30, 2016.

(4) ARL value assumes the present value of projected cash flows from leased railcars, net of debt, plus working capital.

(5) Holding Company's balance as of each respective date.

# Appendix

## Adjusted EBITDA

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# Non-GAAP Financial Measures

The Company uses certain non-GAAP financial measures in evaluating its performance. These include non-GAAP EBITDA, Adjusted EBITDA and Adjusted Net Income. EBITDA represents earnings before interest expense, income tax (benefit) expense and depreciation and amortization. We define Adjusted EBITDA as EBITDA excluding the effects of impairment, restructuring costs, certain pension plan expenses, OPEB curtailment gains, purchase accounting inventory adjustments, certain share-based compensation, discontinued operations, gains/losses on extinguishment of debt, major scheduled turnaround expenses, FIFO adjustments and unrealized gains/losses on energy segment derivatives and certain other non-operational charges. We present EBITDA and Adjusted EBITDA a consolidated basis and attributable to Icahn Enterprises net of the effect of non-controlling interests. Adjusted Net Income is GAAP net income adjusted for certain items that management believes can provide useful supplemental information for investors in analyzing period to period comparisons of the company's results. We conduct substantially all of our operations through subsidiaries. The operating results of our subsidiaries may not be sufficient to make distributions to us. In addition, our subsidiaries are not obligated to make funds available to us for payment of our indebtedness, payment of distributions on our depositary units or otherwise, and distributions and intercompany transfers from our subsidiaries to us may be restricted by applicable law or covenants contained in debt agreements and other agreements to which these subsidiaries currently may be subject or into which they may enter into in the future. The terms of any borrowings of our subsidiaries or other entities in which we own equity may restrict dividends, distributions or loans to us.

We believe that providing EBITDA and Adjusted EBITDA to investors has economic substance as these measures provide important supplemental information of our performance to investors and permits investors and management to evaluate the core operating performance of our business without regard to interest, taxes and depreciation and amortization and the effects of impairment, restructuring costs, certain pension plan expenses, OPEB curtailment gains, purchase accounting inventory adjustments, certain share-based compensation, discontinued operations, gains/losses on extinguishment of debt, major scheduled turnaround expenses, FIFO adjustments and unrealized gains/losses on energy segment derivatives and certain other non-operational charges. We believe that providing Adjusted Net Income, which excludes certain items that affect period over period comparisons, also adds important supplemental information of our performance to investors. Additionally, we believe this information is frequently used by securities analysts, investors and other interested parties in the evaluation of companies that have issued debt. Management uses, and believes that investors benefit from referring to these non-GAAP financial measures in assessing our operating results, as well as in planning, forecasting and analyzing future periods. Adjusting earnings for these charges allows investors to evaluate our performance from period to period, as well as our peers, without the effects of certain items that may vary depending on accounting methods and the book value of assets. Additionally, EBITDA, Adjusted EBITDA and Adjusted Net Income present meaningful measures of performance exclusive of our capital structure and the method by which assets were acquired and financed.

EBITDA, Adjusted EBITDA and Adjusted Net Income have limitations as analytical tools, and you should not consider them in isolation, or as substitutes for analysis of our results as reported under generally accepted accounting principles in the United States, or U.S. GAAP. For example, EBITDA, Adjusted EBITDA and Adjusted Net Income:

- do not reflect our cash expenditures, or future requirements for capital expenditures, or contractual commitments;
- do not reflect changes in, or cash requirements for, our working capital needs; and
- do not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments on our debt.

Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized often will have to be replaced in the future, and EBITDA and Adjusted EBITDA do not reflect any cash requirements for such replacements. Other companies in the industries in which we operate may calculate EBITDA, Adjusted EBITDA and Adjusted Net Income differently than we do, limiting their usefulness as comparative measures. In addition, EBITDA, Adjusted EBITDA and Adjusted Net Income do not reflect the impact of earnings or charges resulting from matters we consider not to be indicative of our ongoing operations.

EBITDA, Adjusted EBITDA and Adjusted Net Income are not measurements of our financial performance under U.S. GAAP and should not be considered as alternatives to net income or any other performance measures derived in accordance with U.S. GAAP or as alternatives to cash flow from operating activities as a measure of our liquidity. Given these limitations, we rely primarily on our U.S. GAAP results and use EBITDA, Adjusted EBITDA and Adjusted Net Income only as a supplemental measure of our financial performance.

## Adjusted EBITDA Reconciliation by Segment – Three Months Ended September 30, 2016

(\$Millions)

	Investment	Automotive	Energy	Metals	Railcar	Gaming	Mining	Food Packaging	Real Estate	Home Fashion	Holding Company	Consolidated
<b>Adjusted EBITDA:</b>												
Net (loss) income	\$362	\$33	(\$8)	(\$6)	\$21	(\$83)	(\$3)	\$2	\$4	(\$4)	(\$80)	\$238
Interest expense, net	52	41	26	-	22	3	2	4	-	-	71	221
Income tax (benefit) expense	-	(9)	(4)	(5)	9	14	1	1	-	-	8	15
Depreciation, depletion and amortization	-	120	68	6	35	18	2	4	4	1	-	258
<b>EBITDA before non-controlling interests</b>	<b>\$414</b>	<b>\$185</b>	<b>\$82</b>	<b>(\$5)</b>	<b>\$87</b>	<b>(\$48)</b>	<b>\$2</b>	<b>\$11</b>	<b>\$8</b>	<b>(\$3)</b>	<b>(\$1)</b>	<b>\$732</b>
Impairment of assets	-	1	-	-	-	92	-	-	-	-	-	93
Restructuring costs	-	7	-	1	-	-	-	-	-	-	-	8
Non-service cost of U.S. based pension	-	3	-	-	-	-	-	2	-	-	-	5
FIFO impact unfavorable	-	-	7	-	-	-	-	-	-	-	-	7
Unrealized loss on certain derivatives	-	-	8	-	-	-	-	-	-	-	-	8
Other	-	9	(1)	-	-	(2)	(1)	1	1	-	-	7
<b>Adjusted EBITDA before non-controlling interests</b>	<b>\$414</b>	<b>\$205</b>	<b>\$96</b>	<b>(\$4)</b>	<b>\$87</b>	<b>\$42</b>	<b>\$1</b>	<b>\$14</b>	<b>\$9</b>	<b>(\$3)</b>	<b>(\$1)</b>	<b>\$860</b>
<b>Adjusted EBITDA attributable to IEP:</b>												
Net (loss) income	\$111	\$29	\$2	(\$6)	\$18	(\$89)	(\$2)	\$1	\$4	(\$4)	(\$80)	(\$16)
Interest expense, net	16	34	10	-	19	3	1	3	-	-	71	157
Income tax (benefit) expense	-	(11)	(2)	(5)	7	9	1	1	-	-	8	8
Depreciation, depletion and amortization	-	102	31	6	29	14	1	3	4	1	-	191
<b>EBITDA attributable to Icahn Enterprises</b>	<b>\$127</b>	<b>\$154</b>	<b>\$41</b>	<b>(\$5)</b>	<b>\$73</b>	<b>(\$63)</b>	<b>\$1</b>	<b>\$8</b>	<b>\$8</b>	<b>(\$3)</b>	<b>(\$1)</b>	<b>\$340</b>
Impairment of assets	-	1	-	-	-	92	-	-	-	-	-	93
Restructuring costs	-	6	-	1	-	-	-	-	-	-	-	7
Non-service cost of U.S. based pension	-	2	-	-	-	-	-	2	-	-	-	4
FIFO impact unfavorable	-	-	4	-	-	-	-	-	-	-	-	4
Unrealized loss on certain derivatives	-	-	5	-	-	-	-	-	-	-	-	5
Other	-	6	(1)	-	-	(2)	-	1	1	-	-	5
<b>Adjusted EBITDA attributable to Icahn Enterprises</b>	<b>\$127</b>	<b>\$169</b>	<b>\$49</b>	<b>(\$4)</b>	<b>\$73</b>	<b>\$27</b>	<b>\$1</b>	<b>\$11</b>	<b>\$9</b>	<b>(\$3)</b>	<b>(\$1)</b>	<b>\$458</b>

## Adjusted EBITDA Reconciliation by Segment – Three Months Ended September 30, 2015

(\$Millions)

	Investment	Automotive	Energy	Metals	Railcar	Gaming	Mining	Food Packaging	Real Estate	Home Fashion	Holding Company	Consolidated
<b>Adjusted EBITDA:</b>												
Net income (loss)	(\$1,041)	(\$10)	\$89	(\$8)	\$54	\$17	(\$7)	(\$4)	\$24	(\$1)	(\$53)	(\$940)
Interest expense, net	148	36	12	-	19	2	(1)	3	1	-	72	292
Income tax expense (benefit)	-	7	17	(7)	16	12	(1)	-	-	-	(22)	22
Depreciation, depletion and amortization	-	89	56	8	32	17	3	6	5	1	-	217
<b>EBITDA before non-controlling interests</b>	<b>(\$893)</b>	<b>\$122</b>	<b>\$174</b>	<b>(\$7)</b>	<b>\$121</b>	<b>\$48</b>	<b>(\$6)</b>	<b>\$5</b>	<b>\$30</b>	<b>\$0</b>	<b>(\$3)</b>	<b>(\$409)</b>
Impairment of assets	-	6	-	-	-	-	-	-	-	-	-	6
Restructuring costs	-	18	-	-	-	-	-	-	-	-	-	18
Non-service cost of U.S. based pension	-	(1)	-	-	-	-	-	1	-	-	-	-
FIFO impact favorable	-	-	46	-	-	-	-	-	-	-	-	46
Certain share-based compensation expense	-	-	3	-	-	-	-	-	-	-	-	3
Major scheduled turnaround expense	-	-	22	-	-	-	-	-	-	-	-	22
Expenses related to certain acquisitions	-	1	-	-	-	-	-	-	-	-	-	1
Unrealized gain on certain derivatives	-	-	(11)	-	-	-	-	-	-	-	-	(11)
Other	1	9	2	1	-	-	2	8	(20)	1	(2)	2
<b>Adjusted EBITDA before non-controlling interests</b>	<b>(\$892)</b>	<b>\$155</b>	<b>\$236</b>	<b>(\$6)</b>	<b>\$121</b>	<b>\$48</b>	<b>(\$4)</b>	<b>\$14</b>	<b>\$10</b>	<b>\$1</b>	<b>(\$5)</b>	<b>(\$322)</b>
<b>Adjusted EBITDA attributable to IEP:</b>												
Net income (loss)	(\$479)	(\$11)	\$50	(\$8)	\$35	\$12	(\$6)	(\$3)	\$24	(\$1)	(\$53)	(\$440)
Interest expense, net	68	29	6	-	13	1	(1)	3	1	-	72	192
Income tax (benefit) expense	-	5	15	(7)	9	9	-	-	-	-	(22)	9
Depreciation, depletion and amortization	-	73	30	8	21	11	2	4	5	1	-	155
<b>EBITDA attributable to Icahn Enterprises</b>	<b>(\$411)</b>	<b>\$96</b>	<b>\$101</b>	<b>(\$7)</b>	<b>\$78</b>	<b>\$33</b>	<b>(\$5)</b>	<b>\$4</b>	<b>\$30</b>	<b>\$0</b>	<b>(\$3)</b>	<b>(\$84)</b>
Impairment of assets	-	5	-	-	-	-	-	-	-	-	-	5
Restructuring costs	-	15	-	-	-	-	-	-	-	-	-	15
Non-service cost of U.S. based pension	-	(1)	-	-	-	-	-	-	-	-	-	(1)
FIFO impact favorable	-	-	27	-	-	-	-	-	-	-	-	27
Certain share-based compensation expense	-	-	3	-	-	-	-	-	-	-	-	3
Major scheduled turnaround expense	-	-	12	-	-	-	-	-	-	-	-	12
Expenses related to certain acquisitions	-	1	-	-	-	-	-	-	-	-	-	1
Unrealized gain on certain derivatives	-	-	(6)	-	-	-	-	-	-	-	-	(6)
Other	-	8	1	1	-	-	2	6	(20)	1	(2)	(3)
<b>Adjusted EBITDA attributable to Icahn Enterprises</b>	<b>(\$411)</b>	<b>\$124</b>	<b>\$138</b>	<b>(\$6)</b>	<b>\$78</b>	<b>\$33</b>	<b>(\$3)</b>	<b>\$10</b>	<b>\$10</b>	<b>\$1</b>	<b>(\$5)</b>	<b>(\$31)</b>

## Adjusted EBITDA Reconciliation by Segment – Nine Months Ended September 30, 2016

(\$Millions)

	Investment	Automotive	Energy	Metals	Railcar	Gaming	Mining	Food Packaging	Real Estate	Home Fashion	Holding Company	Consolidated
<b>Adjusted EBITDA:</b>												
Net income (loss)	(\$972)	\$103	(\$588)	(\$13)	\$123	(\$69)	(\$21)	\$8	\$13	(\$6)	(\$234)	(\$1,656)
Interest expense, net	184	116	56	-	64	9	4	10	1	-	215	659
Income tax expense (benefit)	-	12	(17)	(12)	42	24	2	5	-	-	25	81
Depreciation, depletion and amortization	-	337	191	17	103	53	3	15	15	5	-	739
<b>EBITDA before non-controlling interests</b>	<b>(\$788)</b>	<b>\$568</b>	<b>(\$358)</b>	<b>(\$8)</b>	<b>\$332</b>	<b>\$17</b>	<b>(\$12)</b>	<b>\$38</b>	<b>\$29</b>	<b>(\$1)</b>	<b>\$6</b>	<b>(\$177)</b>
Impairment of assets	-	4	574	-	-	92	-	-	-	-	-	670
Restructuring costs	-	28	-	1	-	-	-	-	-	-	-	29
Non-service cost of U.S. based pension	-	9	-	-	-	-	-	4	-	-	-	13
FIFO impact unfavorable	-	-	(30)	-	-	-	-	-	-	-	-	(30)
Major scheduled turnaround expense	-	-	38	-	-	-	-	-	-	-	-	38
Net loss on extinguishment of debt	-	-	5	-	-	-	-	-	-	-	-	5
Unrealized gain on certain derivatives	-	-	40	-	-	-	-	-	-	-	-	40
Other	-	33	1	(4)	-	-	9	(3)	-	1	-	37
<b>Adjusted EBITDA before non-controlling interests</b>	<b>(\$788)</b>	<b>\$642</b>	<b>\$270</b>	<b>(\$11)</b>	<b>\$332</b>	<b>\$109</b>	<b>(\$3)</b>	<b>\$39</b>	<b>\$29</b>	<b>\$0</b>	<b>\$6</b>	<b>\$625</b>
<b>Adjusted EBITDA attributable to IEP:</b>												
Net income (loss)	(\$446)	\$85	(\$329)	(\$13)	\$98	(\$80)	(\$16)	\$6	\$13	(\$6)	(\$234)	(\$922)
Interest expense, net	62	96	20	-	57	7	3	7	1	-	215	468
Income tax expense (benefit)	-	6	(10)	(12)	30	16	2	4	-	-	25	61
Depreciation, depletion and amortization	-	287	94	17	87	38	2	11	15	5	-	556
<b>EBITDA attributable to Icahn Enterprises</b>	<b>(\$384)</b>	<b>\$474</b>	<b>(\$225)</b>	<b>(\$8)</b>	<b>\$272</b>	<b>(\$19)</b>	<b>(\$9)</b>	<b>\$28</b>	<b>\$29</b>	<b>(\$1)</b>	<b>\$6</b>	<b>\$163</b>
Impairment of assets	-	3	334	-	-	92	-	-	-	-	-	429
Restructuring costs	-	23	-	1	-	-	-	-	-	-	-	24
Non-service cost of U.S. based pension	-	7	-	-	-	-	-	3	-	-	-	10
FIFO impact unfavorable	-	-	(18)	-	-	-	-	-	-	-	-	(18)
Major scheduled turnaround expense	-	-	20	-	-	-	-	-	-	-	-	20
Net loss on extinguishment of debt	-	-	1	-	-	-	-	-	-	-	-	1
Unrealized gain on certain derivatives	-	-	23	-	-	-	-	-	-	-	-	23
Other	-	30	1	(4)	-	-	7	(2)	-	1	-	33
<b>Adjusted EBITDA attributable to Icahn Enterprises</b>	<b>(\$384)</b>	<b>\$537</b>	<b>\$136</b>	<b>(\$11)</b>	<b>\$272</b>	<b>\$73</b>	<b>(\$2)</b>	<b>\$29</b>	<b>\$29</b>	<b>\$0</b>	<b>\$6</b>	<b>\$685</b>

## Adjusted EBITDA Reconciliation by Segment – Nine Months Ended September 30, 2015

(\$Millions)

	Investment	Automotive	Energy	Metals	Railcar	Gaming	Mining	Food Packaging	Real Estate	Home Fashion	Holding Company	Consolidated
<b>Adjusted EBITDA:</b>												
Net income (loss)	(\$263)	\$0	\$347	(\$22)	\$154	\$33	(\$13)	\$2	\$55	(\$3)	(\$267)	\$23
Interest expense, net	412	103	35	-	59	8	-	9	2	-	214	842
Income tax expense (benefit)	-	30	87	(17)	50	23	1	5	-	-	5	184
Depreciation, depletion and amortization	-	257	172	22	93	46	4	15	16	5	-	630
<b>EBITDA before non-controlling interests</b>	<b>\$149</b>	<b>\$390</b>	<b>\$641</b>	<b>(\$17)</b>	<b>\$356</b>	<b>\$110</b>	<b>(\$8)</b>	<b>\$31</b>	<b>\$73</b>	<b>\$2</b>	<b>(\$48)</b>	<b>\$1,679</b>
Impairment of assets	-	10	-	-	-	-	-	-	-	-	-	10
Restructuring costs	-	57	-	-	-	-	-	-	-	-	-	57
Non-service cost of U.S. based pension	-	(1)	-	-	-	-	-	2	-	-	-	1
FIFO impact unfavorable	-	-	35	-	-	-	-	-	-	-	-	35
Certain share-based compensation expense	-	(1)	9	-	-	-	-	-	-	-	-	8
Major scheduled turnaround expense	-	-	24	-	-	-	-	-	-	-	-	24
Expenses related to certain acquisitions	-	7	-	-	-	-	-	-	-	-	-	7
Net loss on extinguishment of debt	-	-	-	-	2	-	-	-	-	-	-	2
Unrealized gain on certain derivatives	-	-	18	-	-	-	-	-	-	-	-	18
Other	1	19	(25)	(1)	-	1	3	12	(41)	2	(2)	(31)
<b>Adjusted EBITDA before non-controlling interests</b>	<b>\$150</b>	<b>\$481</b>	<b>\$702</b>	<b>(\$18)</b>	<b>\$358</b>	<b>\$111</b>	<b>(\$5)</b>	<b>\$45</b>	<b>\$32</b>	<b>\$4</b>	<b>(\$50)</b>	<b>\$1,810</b>
<b>Adjusted EBITDA attributable to IEP:</b>												
Net income (loss)	(\$119)	(\$4)	\$181	(\$22)	\$98	\$23	(\$10)	\$1	\$55	(\$3)	(\$267)	(\$67)
Interest expense, net	190	84	19	-	42	5	-	7	2	-	214	563
Income tax expense (benefit)	-	24	75	(17)	25	16	1	4	-	-	5	133
Depreciation, depletion and amortization	-	211	94	22	63	31	3	11	16	5	-	456
<b>EBITDA attributable to Icahn Enterprises</b>	<b>\$71</b>	<b>\$315</b>	<b>\$369</b>	<b>(\$17)</b>	<b>\$228</b>	<b>\$75</b>	<b>(\$6)</b>	<b>\$23</b>	<b>\$73</b>	<b>\$2</b>	<b>(\$48)</b>	<b>\$1,085</b>
Impairment of assets	-	8	-	-	-	-	-	-	-	-	-	8
Restructuring costs	-	47	-	-	-	-	-	-	-	-	-	47
Non-service cost of U.S. based pension	-	(1)	-	-	-	-	-	1	-	-	-	0
FIFO impact unfavorable	-	-	20	-	-	-	-	-	-	-	-	20
Certain share-based compensation expense	-	(1)	8	-	-	-	-	-	-	-	-	7
Major scheduled turnaround expense	-	-	13	-	-	-	-	-	-	-	-	13
Expenses related to certain acquisitions	-	6	-	-	-	-	-	-	-	-	-	6
Net loss on extinguishment of debt	-	-	-	-	1	-	-	-	-	-	-	1
Unrealized gain on certain derivatives	-	-	11	-	-	-	-	-	-	-	-	11
Other	-	15	(15)	(1)	-	1	2	9	(41)	2	(2)	(30)
<b>Adjusted EBITDA attributable to Icahn Enterprises</b>	<b>\$71</b>	<b>\$389</b>	<b>\$406</b>	<b>(\$18)</b>	<b>\$229</b>	<b>\$76</b>	<b>(\$4)</b>	<b>\$33</b>	<b>\$32</b>	<b>\$4</b>	<b>(\$50)</b>	<b>\$1,168</b>