ICAHN ENTERPRISES L.P.

Icahn Enterprises L.P. Reports Fourth Quarter and Full Year 2021 Financial Results

February 25, 2022

- IEP reports full-year 2021 net loss attributable to IEP of $518 million and positive Adjusted EBITDA attributable to IEP of $273 million. This represents over a $1 billion dollar improvement in both net loss and Adjusted EBITDA attributable to IEP versus 2020 results.

- The full-year 2021 results were negatively impacted by losses of $1.3 billion on IEP's Investment segment short positions (used to hedge our long positions). Other losses included $435 million of RINs expense and $205 million of Automotive transformation losses and inventory write-downs.

- Indicative Net Asset Value increased by $1.6 billion in 2021 to $5.1 billion despite the headwinds mentioned above. The change in indicative net asset value includes, among other things, changes in the fair value of certain subsidiaries which are not included in our GAAP earnings reported above. In 2021, we revised how we estimate the fair value of our Automotive segment's owned real estate and its Services business which better reflects the fair value of the assets, which also contributed to the positive change.

- Board approves quarterly distribution of $2.00 per depositary unit (the 67th consecutive quarterly distribution since 2005).

SUNNY ISLES BEACH, Fla., Feb. 25, 2022 /PRNewswire/ -- Icahn Enterprises L.P. (Nasdaq: IEP) is reporting fourth quarter 2021 revenues of $2.3 billion and net loss attributable to Icahn Enterprises of $396 million, or a loss of $1.72 per depositary unit. For the three months ended December 31, 2020, revenues were $2.8 million and net income attributable to Icahn Enterprises was $146 million, or $0.61 per depositary unit. For the three months ended December 31, 2021, Adjusted EBITDA attributable to Icahn Enterprises was ($443) million compared to $423 million for the three months ended December 31, 2020.

For the year ended December 31, 2021, revenues were $11.3 billion and net loss attributable to Icahn Enterprises was $518 million, or a loss of $2.32 per depositary unit. For the year ended December 31, 2020, revenues were $6.1 billion and net loss attributable to Icahn Enterprises was $1.7 billion, or a loss of $7.33 per depositary unit. For the year ended December 31, 2021, Adjusted EBITDA attributable to Icahn Enterprises was $273 million compared to ($735) million for the year ended December 31, 2020.

The full-year 2021 results were negatively impacted by losses of $1.3 billion on IEP's Investment segment short positions (used to hedge our long positions). Other losses included $435 million of RINs expense and $205 million of Automotive transformation losses and inventory write-downs.

For the twelve months ended December 31, 2021, indicative net asset value increased by $1.6 billion to $5.1 billion despite the headwinds mentioned above. The change in indicative net asset value includes, among other things, changes in the fair value of certain subsidiaries which are not included in our GAAP earnings reported above. In addition, in the third and fourth quarters of 2021, we revised how we estimate the fair value of our Automotive segment's owned real estate to reflect the improvement of its real estate leasing operations and its Services business to reflect current market multiples which better reflects the fair value of the assets, both of which contributed to the positive change in indicative net asset value.

On February 23, 2022, the Board of Directors of the general partner of Icahn Enterprises declared a quarterly distribution in the amount of $2.00 per depositary unit, which will be paid on or about April 27, 2022, to depositary unitholders of record at the close of business on March 18, 2022. Depositary unitholders will have until April 14, 2022, to make a timely election to receive either cash or additional depositary units. If a unitholder does not make a timely election, it will automatically be deemed to have elected to receive the distribution in additional depositary units. Depositary unitholders who elect to receive (or who are deemed to have elected to receive) additional depositary units will receive units valued at the volume weighted average trading price of the units during the five consecutive trading days ending April 22, 2022. Icahn Enterprises will make a cash payment in lieu of issuing fractional depositary units to any unitholders electing to receive (or who are deemed to have elected to receive) depositary units.

Icahn Enterprises L.P., a master limited partnership, is a diversified holding company owning subsidiaries currently engaged in the following continuing operating businesses: Investment, Energy, Automotive, Food Packaging, Real Estate, Home Fashion and Pharma.

Caution Concerning Forward-Looking Statements

Results for any interim period are not necessarily indicative of results for any full fiscal period. This release may contain certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, many of which are beyond our ability to control or predict. Forward-looking statements may be identified by words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "will" or words of similar meaning and include, but are not limited to, statements about the expected future business and financial performance of Icahn Enterprises L.P. and its subsidiaries. Actual events, results and outcomes may differ materially from our expectations due to a variety of known and unknown risks, uncertainties and other factors, including risks related to economic downturns, substantial competition and rising operating costs; risks related to the severity, magnitude and duration of the COVID-19 pandemic and its impact on the global economy, financial markets and industries in which our subsidiaries operate; risks related to our investment activities, including the nature of the investments made by the private funds in which we invest, declines in the fair value of our investments as a result of the COVID-19 pandemic, losses in the private funds and loss of key employees; risks related to our ability to continue to conduct our activities in a manner so as to not be deemed an investment company under the Investment Company Act of 1940, as amended; risks related to our energy business, including the volatility and availability of crude oil, declines in global demand for crude oil, refined products and liquid transportation fuels as a result of the COVID-19 pandemic, other feed stocks and refined products, unfavorable refining margin (crack spread), interrupted access to pipelines, significant fluctuations in nitrogen fertilizer demand in the agricultural industry and seasonality of results; risks related to our automotive activities and exposure to adverse conditions in the automotive industry, including as a result of the COVID-19 pandemic; risks related to our food packaging activities, including competition from better capitalized competitors, inability of suppliers to timely deliver raw materials, and the failure to effectively respond to industry changes in casings technology; risks related to our real estate activities, including the extent of any tenant bankruptcies and insolvencies; risks related to our home fashion operations, including changes in the availability and price of raw materials, and changes in transportation costs and delivery times; and other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission. Past performance in our Investment segment is not indicative of future performance. We undertake no obligation to publicly update or review any forward-looking information, whether as a result of new information, future developments or otherwise.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

	Three Months Ended December 31,		Year Ended December 31,	
	2021	**2020**	**2021**	**2020**
	(in millions, except per unit amounts)			
Revenues:				
Net sales	$ 2,817	$ 1,864	$ 10,304	$ 6,815
Other revenues from operations	156	148	637	608
Net (loss) gain from investment activities	(842)	731	193	(1,421)
Interest and dividend income	43	34	137	169
Gain on disposition of assets, net	165	(22)	141	(17)
Other (loss) income, net	(29)	(4)	(84)	(31)
	2,310	2,751	11,328	6,123
Expenses:				
Cost of goods sold	2,674	1,776	9,481	6,320
Other expenses from operations	139	118	513	487
Selling, general and administrative	304	303	1,241	1,191
Restructuring, net	(1)	2	5	10
Impairment	—	5	—	11
Interest expense	155	171	666	688
	3,271	2,375	11,906	8,707
(Loss) income before income tax benefit (expense)	(961)	376	(578)	(2,584)
Income tax benefit (expense)	135	(2)	78	116
Net (loss) income	(826)	374	(500)	(2,468)
Less: net (loss) income attributable to non-controlling interests	(430)	228	18	(815)
Net loss attributable to Icahn Enterprises	$ (396)	$ 146	$ (518)	$ (1,653)
Net loss attributable to Icahn Enterprises allocated to:				
Limited partners	$ (484)	$ 143	$ (604)	$ (1,620)
General partner	88	3	86	(33)
	$ (396)	$ 146	$ (518)	$ (1,653)
Basic and diluted loss per LP unit	$ (1.72)	$ 0.61	$ (2.32)	$ (7.33)
Basic and diluted weighted average LP units outstanding	281	233	260	221
Cash distributions declared per LP unit	$ 2.00	$ 2.00	$ 8.00	$ 8.00

CONDENSED CONSOLIDATED BALANCE SHEETS
(UNAUDITED)

	December 31, 2021	December 31, 2020
	(in millions)	
ASSETS		
Cash and cash equivalents	$ 2,321	$ 1,679
Cash held at consolidated affiliated partnerships and restricted cash	2,115	1,612
Investments	9,151	8,913
Due from brokers	5,530	3,437
Accounts receivable, net	546	501
Inventories	1,478	1,580
Property, plant and equipment, net	4,085	4,228
Derivative assets, net	612	785
Goodwill	290	294
Intangible assets, net	595	660
Other assets	1,023	1,300
Total Assets	$ 27,746	$ 24,989

LIABILITIES AND EQUITY		
Accounts payable	$ 805	$ 738
Accrued expenses and other liabilities	1,778	1,588
Deferred tax liabilities	390	568
Derivative liabilities, net	787	639
Securities sold, not yet purchased, at fair value	5,340	2,521
Due to brokers	1,611	1,618
Debt	7,692	8,059
Total liabilities	18,403	15,731
Equity:		
Limited partners	4,298	4,236
General partner	(754)	(853)
Equity attributable to Icahn Enterprises	3,544	3,383
Equity attributable to non-controlling interests	5,799	5,875
Total equity	9,343	9,258
Total Liabilities and Equity	$ 27,746	$ 24,989

Use of Non-GAAP Financial Measures

The Company uses certain non-GAAP financial measures in evaluating its performance. These include non-GAAP EBITDA and Adjusted EBITDA. EBITDA represents earnings from continuing operations before interest expense, income tax (benefit) expense and depreciation and amortization. We define Adjusted EBITDA as EBITDA excluding certain effects of impairment, restructuring costs, certain pension plan expenses, gains/losses on disposition of assets, gains/losses on extinguishment of debt and certain other non-operational charges. We present EBITDA and Adjusted EBITDA on a consolidated basis and on a basis attributable to Icahn Enterprises net of the effects of non-controlling interests. We conduct substantially all of our operations through subsidiaries. The operating results of our subsidiaries may not be sufficient to make distributions to us. In addition, our subsidiaries are not obligated to make funds available to us for payment of our indebtedness, payment of distributions on our depositary units or otherwise, and distributions and intercompany transfers from our subsidiaries to us may be restricted by applicable law or covenants contained in debt agreements and other agreements to which these subsidiaries currently may be subject or into which they may enter into in the future. The terms of any borrowings of our subsidiaries or other entities in which we own equity may restrict dividends, distributions or loans to us.

We believe that providing EBITDA and Adjusted EBITDA to investors has economic substance as these measures provide important supplemental information of our performance to investors and permits investors and management to evaluate the core operating performance of our business without regard to interest, taxes and depreciation and amortization and certain effects of impairment, restructuring costs, certain pension plan expenses, gains/losses on disposition of assets, gains/losses on extinguishment of debt and certain other non-operational charges. Additionally, we believe this information is frequently used by securities analysts, investors and other interested parties in the evaluation of companies that have issued debt. Management uses, and believes that investors benefit from referring to, these non-GAAP financial measures in assessing our operating results, as well as in planning, forecasting and analyzing future periods. Adjusting earnings for these charges allows investors to evaluate our performance from period to period, as well as our peers, without the effects of certain items that may vary depending on accounting methods and the book value of assets. Additionally, EBITDA and Adjusted EBITDA present meaningful measures of performance exclusive of our capital structure and the method by which assets were acquired and financed.

EBITDA and Adjusted EBITDA have limitations as analytical tools, and you should not consider them in isolation, or as substitutes for analysis of our results as reported under generally accepted accounting principles in the United States, or U.S. GAAP. For example, EBITDA and Adjusted EBITDA:

- do not reflect our cash expenditures, or future requirements for capital expenditures, or contractual commitments;
- do not reflect changes in, or cash requirements for, our working capital needs; and
- do not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments on our debt.

Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized often will have to be replaced in the future, and EBITDA and Adjusted EBITDA do not reflect any cash requirements for such replacements. Other companies in the industries in which we operate may calculate EBITDA and Adjusted EBITDA differently than we do, limiting their usefulness as comparative measures. In addition, EBITDA and Adjusted EBITDA do not reflect the impact of earnings or charges resulting from matters we consider not to be indicative of our ongoing operations.

EBITDA and Adjusted EBITDA are not measurements of our financial performance under U.S. GAAP and should not be considered as alternatives to net income or any other performance measures derived in accordance with U.S. GAAP or as alternatives to cash flow from operating activities as a measure of our liquidity. Given these limitations, we rely primarily on our U.S. GAAP results and use EBITDA and Adjusted EBITDA only as a supplemental measure of our financial performance.

Use of Indicative Net Asset Value Data

The Company uses indicative net asset value as an additional method for considering the value of the Company's assets, and we believe that this information can be helpful to investors. Please note, however, that the indicative net asset value does not represent the market price at which the depositary units trade. Accordingly, data regarding indicative net asset value is of limited use and should not be considered in isolation.

The Company's depositary units are not redeemable, which means that investors have no right or ability to obtain from the Company the indicative net asset value of units that they own. Units may be bought and sold on The Nasdaq Global Select Market at prevailing market prices. Those prices may be higher or lower than the indicative net asset value of the depositary units as calculated by management.

See below for more information on how we calculate the Company's indicative net asset value.

	December 31, 2021	December 31, 2020
	(in millions)(unaudited)	
Market-valued Subsidiaries and Investments:		
Holding Company interest in Investment Funds(1)	$ 4,271	$ 4,283
CVR Energy(2)	1,197	1,061
Delek(2)	105	-
Tenneco(2)	-	292
Total market-valued subsidiaries and investments	**$ 5,573**	**$ 5,636**
Other Subsidiaries:		
Viskase(3)	$ 230	$ 285
Real Estate Holdings(1)	472	440
PSC Metals(1)	-	128
WestPoint Home(1)	132	141
Vivus(1)	259	262
Automotive Services(4)(5)	952	
Automotive Parts(1)(4)	422	
Automotive Owned Real Estate Assets(4)	1,187	
Icahn Automotive Group(4)	2,561	1,554
Total other subsidiaries	**$ 3,654**	**$ 2,810**
Add: Other Holding Company net assets(6)	(3)	(3)
Indicative Gross Asset Value	**$ 9,224**	**$ 8,443**
Add: Holding Company cash and cash equivalents(7)	1,707	925
Less: Holding Company debt(7)	(5,810)	(5,811)
Indicative Net Asset Value	**$ 5,121**	**$ 3,557**

Indicative net asset value does not purport to reflect a valuation of IEP. The calculated Indicative net asset value does not include any value for our Investment Segment other than the fair market value of our investment in the Investment Funds. A valuation is a subjective exercise and Indicative net asset value does not necessarily consider all elements or consider in the adequate proportion the elements that could affect the valuation of IEP. Investors may reasonably differ on what such elements are and their impact on IEP. No representation or assurance, express or implied, is made as to the accuracy and correctness of Indicative net asset value as of these dates or with respect to any future indicative or prospective results which may vary.

(1) Represents GAAP equity attributable to us as of each respective date.

(2) Based on closing share price on each date (or if such date was not a trading day, the immediately preceding trading day) and the number of shares owned by the Holding Company as of each respective date.

(3) Amounts based on market comparables due to lack of material trading volume, valued at 9.0x Adjusted EBITDA for the twelve months ended December 31, 2021 and December 31, 2020.

(4) Prior to Q3 2021, our presentation of Indicative Net Asset Value with respect to Icahn Automotive Group ("IAG") was based on the equity attributable to us as of each respective date. IAG has been in the process of implementing a multi-year transformation plan, which includes restructuring of its businesses, including an extensive real-estate optimization project which resulted in closing underperforming retail locations in the majority of 216 owned locations. Given the change in the use of the real estate assets, management determined a change in how Indicative Net Asset Value is estimated would provide a more meaningful measure of the assets' fair-market-value.

Management performed a valuation on the owned real-estate with the assistance of third-party consultants to estimate fair-market-value. This analysis utilized property-level market rents, location level profitability, and utilized prevailing cap rates ranging from 5.5% to 6.5%. The valuation assumed that triple net leases are in place for all the locations at rents estimated by management based on market conditions. There is no assurance we would be able to sell the assets on the timeline or at the prices and lease terms we estimate. Different judgments or assumptions would result in different estimates of the value of the real estate assets. Moreover, although we evaluate and provide our Indicative Net Asset Value on a quarterly basis, the estimated values may fluctuate in the interim, so that any actual transaction could result in a higher or lower valuation.

(5) Starting Q4 2021, Automotive Services is now valued based on market comparable using a multiple. As of December 31, 2021, Services is valued at 14.0x Adjusted EBITDA for the trailing twelve months period.

(6) Holding Company's balance as of each respective date, excluding non-cash deferred tax assets or liabilities.

(7) Holding Company's balance as of each respective date.

	Three Months Ended December 31,		Year Ended December 31,	
	2021	2020	2021	2020
	(in millions)(unaudited)			
Adjusted EBITDA				
Net (loss) income	($ 826)	$ 374	($ 500)	($ 2,468)
Interest expense, net	153	169	661	670
Income tax (benefit) expense	(135)	2	(78)	(116)
Depreciation and amortization	132	131	517	510
EBITDA before non-controlling interests	(676)	676	600	(1,404)
Impairment of assets	-	5	-	11
Restructuring costs	1	2	1	2
(Gain) loss on disposition of assets, net	(165)	17	(144)	10
Transformation losses	34	30	149	94
Other	5	(4)	7	33
Adjusted EBITDA before non-controlling interests	($ 801)	$ 726	$ 613	($ 1,254)
Adjusted EBITDA attributable to IEP				
Net (loss) income	($ 396)	$ 146	($ 518)	($ 1,653)
Interest expense, net	114	124	480	499
Income tax (benefit) expense	(128)	10	(66)	(79)
Depreciation and amortization	92	93	367	353
EBITDA attributable to IEP	(318)	373	263	(880)
Impairment of assets	-	5	-	11
Restructuring costs	1	2	1	2
(Gain) loss on disposition of assets, net	(165)	17	(144)	10
Transformation losses	34	30	149	94
Other	5	(4)	4	28
Adjusted EBITDA attributable to IEP	($ 443)	$ 423	$ 273	($ 735)

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